| Source: Prosper Insights \& Analytics ${ }^{\text {TM }}$, Monthly Consumer Survey, MAY-16 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathrm{N}=7200,5 / 2-5 / 10 / 16$ | Adults 18+ |  |  | Men |  | Women |  | <\$50K |  | \$50K+ |  | 18-24 |  | 25-34 |  | 35-44 |  | 45-54 |  | 55-64 |  | 65+ |  | NE |  | MW |  | South |  | West |
| Margin of Error = +/- 1.2\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Percent Celebrating Father's Day |  | 77.2\% |  | 78.0\% |  | 76.3\% |  | 72.0\% |  | 81.7\% |  | 88.2\% |  | 90.8\% |  | 86.6\% |  | 75.1\% |  | 66.8\% |  | 58.8\% |  | 76.1\% |  | 77.8\% |  | 78.7\% |  | 75.0\% |
| Do you expect to spend more, the same or less for Father's Day this year than you spent last year? |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| More |  | 20.2\% |  | 21.8\% |  | 18.6\% |  | 22.4\% |  | 19.2\% |  | 38.7\% |  | 33.9\% |  | 20.6\% |  | 10.9\% |  | 7.5\% |  | 3.9\% |  | 17.7\% |  | 18.2\% |  | 20.7\% |  | 24.1\% |
| Same |  | 69.4\% |  | 68.5\% |  | 70.3\% |  | 64.2\% |  | 73.0\% |  | 51.8\% |  | 60.1\% |  | 71.7\% |  | 76.5\% |  | 78.7\% |  | 80.9\% |  | 71.2\% |  | 71.7\% |  | 68.5\% |  | 66.5\% |
| Less |  | 10.4\% |  | 9.6\% |  | 11.1\% |  | 13.4\% |  | 7.8\% |  | 9.6\% |  | 6.0\% |  | 7.7\% |  | 12.5\% |  | 13.8\% |  | 15.2\% |  | 11.0\% |  | 10.0\% |  | 10.8\% |  | 9.4\% |
| How much do you plan to spend on Father's Day gifts for each of the following items? |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Books or CDs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 23.43 | \$ | 24.78 | \$ | 21.70 | \$ | 20.34 | \$ | 25.44 | \$ | 20.87 | \$ | 23.66 | \$ | 24.24 | \$ | 24.27 | \$ | 24.39 | \$ | 23.05 | \$ | 24.20 | \$ | 22.63 | \$ | 23.21 | \$ | 24.01 |
| Percent Buying |  | 22.9\% |  | 26.3\% |  | 19.6\% |  | 21.9\% |  | 23.8\% |  | 28.3\% |  | 34.1\% |  | 22.9\% |  | 20.2\% |  | 18.3\% |  | 15.2\% |  | 23.2\% |  | 22.4\% |  | 21.9\% |  | 25.0\% |
| Net Average | \$ | 5.37 | \$ | 6.53 | \$ | 4.26 | \$ | 4.45 | \$ | 6.07 | \$ | 5.91 | \$ | 8.06 | \$ | 5.56 | \$ | 4.89 | \$ | 4.45 | \$ | 3.49 | \$ | 5.61 | \$ | 5.07 | \$ | 5.08 | \$ | 6.01 |
| in billions | \$ | 0.609 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Clothing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 40.69 | \$ | 44.64 | \$ | 37.34 | \$ | 35.09 | \$ | 44.37 | \$ | 34.30 | \$ | 40.27 | \$ | 42.76 | \$ | 42.51 | \$ | 44.78 | \$ | 40.31 | \$ | 43.65 | \$ | 37.39 | \$ | 40.86 | \$ | 41.00 |
| Percent Buying |  | 43.2\% |  | 40.8\% |  | 45.5\% |  | 42.9\% |  | 43.7\% |  | 56.5\% |  | 54.4\% |  | 46.4\% |  | 40.6\% |  | 35.9\% |  | 29.3\% |  | 45.2\% |  | 39.4\% |  | 44.0\% |  | 44.3\% |
| Net Average | \$ | 17.59 | \$ | 18.22 | \$ | 17.00 | \$ | 15.04 | \$ | 19.40 | \$ | 19.39 | \$ | 21.92 | \$ | 19.85 | \$ | 17.25 | \$ | 16.08 | \$ | 11.80 | \$ | 19.73 | \$ | 14.71 | \$ | 17.98 | \$ | 18.18 |
| in billions |  | 1.998 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer electronics or computer related accessories |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 75.65 | \$ | 78.80 | \$ | 70.75 | \$ | 64.00 | \$ | 84.92 | \$ | 65.26 | \$ | 75.87 | \$ | 78.15 | \$ | 75.18 | \$ | 88.83 | \$ | 91.93 | \$ | 83.73 | \$ | 67.00 | \$ | 75.58 | \$ | 77.42 |
| Percent Buying |  | 20.1\% |  | 25.2\% |  | 15.3\% |  | 21.9\% |  | 18.7\% |  | 34.8\% |  | 37.2\% |  | 24.5\% |  | 13.8\% |  | 7.6\% |  | 6.8\% |  | 19.3\% |  | 16.7\% |  | 21.0\% |  | 23.8\% |
| Net Average | \$ | 15.23 | \$ | 19.86 | \$ | 10.84 | \$ | 14.01 | \$ | 15.91 | \$ | 22.73 | \$ | 28.20 | \$ | 19.14 | \$ | 10.34 | \$ | 6.76 | \$ | 6.22 | \$ | 16.12 | \$ | 11.20 | \$ | 15.90 | \$ | 18.41 |
| in billions | s | 1.729 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gift Certificates/Gift Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 42.68 | \$ | 44.99 | \$ | 40.29 | \$ | 35.99 | \$ | 47.15 | \$ | 33.21 | \$ | 40.77 | \$ | 46.80 | \$ | 43.39 | \$ | 45.69 | \$ | 47.11 | \$ | 44.55 | \$ | 41.02 | \$ | 42.20 | \$ | 44.01 |
| Percent Buying |  | 40.7\% |  | 42.4\% |  | 39.0\% |  | 38.8\% |  | 42.5\% |  | 48.4\% |  | 49.9\% |  | 46.4\% |  | 41.2\% |  | 31.1\% |  | 29.2\% |  | 40.0\% |  | 39.2\% |  | 42.6\% |  | 39.9\% |
| Net Average | \$ | 17.36 | \$ | 19.09 | \$ | 15.73 | \$ | 13.97 | \$ | 20.04 | \$ | 16.08 | \$ | 20.35 | \$ | 21.72 | \$ | 17.89 | \$ | 14.19 | \$ | 13.74 | \$ | 17.84 | \$ | 16.07 | \$ | 17.99 | \$ | 17.55 |
| in billions | \$ | 1.972 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Greeting card(s) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 11.36 | \$ | 12.07 | \$ | 10.83 | \$ | 11.28 | \$ | 11.39 | \$ | 11.83 | \$ | 12.36 | \$ | 11.43 | \$ | 11.03 | \$ | 10.58 | \$ | 10.92 | \$ | 11.48 | \$ | 11.14 | \$ | 11.38 | \$ | 11.51 |
| Percent Buying |  | 64.5\% |  | 57.1\% |  | 71.6\% |  | 62.2\% |  | 66.8\% |  | 63.9\% |  | 66.8\% |  | 69.5\% |  | 67.9\% |  | 61.8\% |  | 57.4\% |  | 66.1\% |  | 62.6\% |  | 66.1\% |  | 63.2\% |
| Net Average | \$ | 7.33 | \$ | 6.89 | \$ | 7.75 | \$ | 7.01 | \$ | 7.61 | \$ | 7.56 | \$ | 8.26 | \$ | 7.95 | \$ | 7.49 | \$ | 6.54 | \$ | 6.27 | \$ | 7.59 | \$ | 6.97 | \$ | 7.52 | \$ | 7.28 |
| in billions | \$ | 0.833 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home improvement or gardening supplies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 45.30 | \$ | 48.61 | \$ | 41.22 | \$ | 40.40 | \$ | 47.71 | \$ | 41.12 | \$ | 46.34 | \$ | 49.34 | \$ | 45.31 | \$ | 44.42 | \$ | 43.58 | \$ | 42.98 | \$ | 41.54 | \$ | 47.34 | \$ | 47.89 |
| Percent Buying |  | 15.5\% |  | 17.6\% |  | 13.5\% |  | 15.3\% |  | 15.2\% |  | 22.2\% |  | 24.9\% |  | 16.7\% |  | 14.0\% |  | 9.0\% |  | 7.9\% |  | 13.7\% |  | 14.0\% |  | 17.0\% |  | 16.4\% |
| Net Average | \$ | 7.02 | \$ | 8.55 | \$ | 5.58 | \$ | 6.20 | \$ | 7.24 | \$ | 9.11 | \$ | 11.54 | \$ | 8.26 | \$ | 6.34 | \$ | 4.00 | \$ | 3.44 | \$ | 5.88 | \$ | 5.82 | \$ | 8.04 | \$ | 7.85 |
| in billions | \$ | 0.797 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Special outing such as dinner, brunch, or other fun activity/experience |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 57.06 | \$ | 60.87 | \$ | 53.93 | \$ | 44.94 | \$ | 64.62 | \$ | 46.52 | \$ | 52.52 | \$ | 61.41 | \$ | 61.50 | \$ | 56.79 | \$ | 62.63 | \$ | 64.53 | \$ | 52.29 | \$ | 54.46 | \$ | 59.27 |
| Percent Buying |  | 47.1\% |  | 43.6\% |  | 50.5\% |  | 43.6\% |  | 48.8\% |  | 51.2\% |  | 54.9\% |  | 51.6\% |  | 45.7\% |  | 40.0\% |  | 40.3\% |  | 47.0\% |  | 44.8\% |  | 47.6\% |  | 49.9\% |
| Net Average | \$ | 26.88 | \$ | 26.54 | \$ | 27.21 | \$ | 19.57 | \$ | 31.56 | \$ | 23.80 | \$ | 28.82 | \$ | 31.72 | \$ | 28.13 | \$ | 22.73 | \$ | 25.24 | \$ | 30.31 | \$ | 23.40 | \$ | 25.92 | \$ | 29.57 |
| in billions | \$ | 3.052 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sporting goods or leisure items |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 41.19 | \$ | 41.70 | \$ | 40.53 | \$ | 35.58 | \$ | 45.29 | \$ | 33.80 | \$ | 41.81 | \$ | 44.94 | \$ | 43.63 | \$ | 45.30 | \$ | 42.03 | \$ | 47.65 | \$ | 37.74 | \$ | 39.68 | \$ | 41.72 |
| Percent Buying |  | 15.8\% |  | 18.5\% |  | 13.2\% |  | 16.2\% |  | 15.7\% |  | 26.5\% |  | 27.9\% |  | 17.9\% |  | 12.4\% |  | 7.2\% |  | 5.7\% |  | 14.9\% |  | 14.1\% |  | 15.9\% |  | 18.5\% |
| Net Average | \$ | 6.51 | \$ | 7.72 | \$ | 5.37 | \$ | 5.75 | \$ | 7.12 | \$ | 8.94 | \$ | 11.68 | \$ | 8.07 | \$ | 5.41 | \$ | 3.27 | \$ | 2.38 | \$ | 7.10 | \$ | 5.32 | \$ | 6.31 | \$ | 7.70 |
| in billions | \$ | 0.740 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tools or appliances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 43.41 | \$ | 43.84 | \$ | 42.81 | \$ | 39.01 | \$ | 47.07 | \$ | 38.23 | \$ | 44.06 | \$ | 44.26 | \$ | 48.72 | \$ | 43.71 | \$ | 48.22 | \$ | 46.53 | \$ | 39.32 | \$ | 43.99 | \$ | 43.98 |
| Percent Buying |  | 15.6\% |  | 18.9\% |  | 12.6\% |  | 16.4\% |  | 14.8\% |  | 30.1\% |  | 28.3\% |  | 17.0\% |  | 10.9\% |  | 7.1\% |  | 4.3\% |  | 15.7\% |  | 13.0\% |  | 16.9\% |  | 16.6\% |
| Net Average | \$ | 6.79 | \$ | 8.28 | \$ | 5.38 | \$ | 6.41 | \$ | 6.96 | \$ | 11.49 | \$ | 12.48 | \$ | 7.51 | \$ | 5.30 | \$ | 3.10 | \$ | 2.08 | \$ | 7.30 | \$ | 5.10 | \$ | 7.42 | \$ | 7.29 |
| in billions | \$ | 0.771 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automotive Accessories |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 38.93 | \$ | 40.18 | \$ | 37.02 | \$ | 32.68 | \$ | 44.13 | \$ | 33.45 | \$ | 39.36 | \$ | 40.22 | \$ | 44.25 | \$ | 46.89 | \$ | 33.93 | \$ | 39.14 | \$ | 33.73 | \$ | 41.87 | \$ | 39.22 |
| Percent Buying |  | 15.0\% |  | 18.6\% |  | 11.5\% |  | 15.9\% |  | 14.2\% |  | 29.0\% |  | 26.8\% |  | 17.3\% |  | 10.4\% |  | 6.4\% |  | 3.7\% |  | 14.1\% |  | 13.8\% |  | 15.5\% |  | 16.2\% |
| Net Average | \$ | 5.83 | \$ | 7.47 | \$ | 4.27 | \$ | 5.20 | \$ | 6.26 | \$ | 9.72 | \$ | 10.53 | \$ | 6.95 | \$ | 4.62 | \$ | 3.01 | \$ | 1.24 | \$ | 5.51 | \$ | 4.66 | \$ | 6.47 | \$ | 6.36 |


| Source: Prosper Insights \& Analytics ${ }^{\text {TM }}$, Monthly Consumer Survey, MAY-16 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \mathrm{N}=7200,5 / 2-5 / 10 / 16 \\ & \text { Margin of Error }=+/-1.2 \% \end{aligned}$ | Adults 18+ |  |  | Men |  | Women |  | <\$50K |  | \$50K+ |  | 18-24 |  | 25-34 |  | 35-44 |  | 45-54 |  | 55-64 |  | 65+ | NE |  |  | MW |  | South | West |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| in billions \$ | \$ | 0.662 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal Care |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 35.84 | \$ | 39.74 | \$ | 31.81 | \$ | 31.33 | \$ | 40.05 | \$ | 33.74 | \$ | 39.28 | \$ | 36.59 | \$ | 34.59 | \$ | 34.84 | \$ | 30.99 | \$ | 37.18 | \$ | 34.22 | \$ | 35.19 | \$ | 38.11 |
| Percent Buying |  | 18.4\% |  | 19.2\% |  | 17.6\% |  | 23.1\% |  | 14.8\% |  | 28.1\% |  | 29.1\% |  | 21.5\% |  | 15.4\% |  | 10.1\% |  | 8.5\% |  | 17.6\% |  | 15.4\% |  | 20.0\% |  | 19.2\% |
| Net Average | \$ | 6.58 | \$ | 7.62 | \$ | 5.60 | \$ | 7.23 | \$ | 5.92 | \$ | 9.47 | \$ | 11.44 | \$ | 7.87 | \$ | 5.34 | \$ | 3.53 | \$ | 2.63 | \$ | 6.56 | \$ | 5.29 | \$ | 7.04 | \$ | 7.30 |
| in billions | \$ | 0.747 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | \$ | 20.41 | \$ | 20.79 | \$ | 20.02 | \$ | 19.26 | \$ | 21.42 | \$ | 19.50 | \$ | 20.33 | \$ | 20.47 | \$ | 20.89 | \$ | 20.58 | \$ | 20.98 | \$ | 19.76 | \$ | 20.08 | \$ | 20.79 | \$ | 20.98 |
| Percent Buying |  | 16.7\% |  | 17.5\% |  | 15.9\% |  | 17.3\% |  | 15.9\% |  | 21.9\% |  | 22.7\% |  | 17.4\% |  | 15.0\% |  | 14.8\% |  | 10.1\% |  | 18.6\% |  | 16.5\% |  | 15.8\% |  | 16.5\% |
| Net Average | \$ | 3.41 | \$ | 3.65 | \$ | 3.19 | \$ | 3.32 | \$ | 3.40 | \$ | 4.27 | \$ | 4.62 | \$ | 3.57 | \$ | 3.12 | \$ | 3.05 | \$ | 2.12 | \$ | 3.68 | \$ | 3.31 | \$ | 3.29 | \$ | 3.45 |
| in billions | \$ | 0.388 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Combined Average | \$ | 125.92 | \$ | 140.42 | \$ | 112.17 | \$ | 108.16 | \$ | 137.48 | \$ | 148.47 | \$ | 177.90 | \$ | 148.15 | \$ | 116.12 | \$ | 90.73 | \$ | 80.67 | \$ | 133.23 | \$ | 106.92 | \$ | 128.99 | \$ | 136.94 |
| in billions | \$ | 14.297 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Where will you purchase Father's Day gifts this year? (Check all that apply) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Discount Store |  | 26.6\% |  | 24.9\% |  | 28.2\% |  | 33.2\% |  | 22.8\% |  | 27.3\% |  | 27.8\% |  | 26.0\% |  | 26.1\% |  | 27.6\% |  | 25.2\% |  | 22.7\% |  | 29.5\% |  | 28.8\% |  | 23.4\% |
| Department Store |  | 38.2\% |  | 37.8\% |  | 38.6\% |  | 37.8\% |  | 38.9\% |  | 57.1\% |  | 49.4\% |  | 40.8\% |  | 34.0\% |  | 28.6\% |  | 24.2\% |  | 37.9\% |  | 35.6\% |  | 40.4\% |  | 37.6\% |
| Specialty Clothing Store |  | 11.1\% |  | 13.1\% |  | 9.1\% |  | 9.1\% |  | 12.6\% |  | 18.9\% |  | 19.0\% |  | 12.4\% |  | 7.7\% |  | 6.5\% |  | 4.2\% |  | 11.9\% |  | 8.2\% |  | 11.3\% |  | 13.3\% |
| Specialty Store (Greeting Card/Gift Store, Electronics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store) |  | 23.9\% |  | 24.0\% |  | 23.8\% |  | 20.3\% |  | 27.0\% |  | 28.0\% |  | 30.1\% |  | 28.0\% |  | 20.6\% |  | 16.5\% |  | 21.1\% |  | 25.5\% |  | 22.5\% |  | 23.2\% |  | 25.3\% |
| Local/Small Business |  | 17.1\% |  | 17.8\% |  | 16.4\% |  | 15.6\% |  | 18.5\% |  | 20.0\% |  | 18.3\% |  | 14.9\% |  | 15.8\% |  | 15.6\% |  | 18.3\% |  | 18.1\% |  | 17.9\% |  | 15.6\% |  | 17.8\% |
| Online |  | 32.4\% |  | 34.7\% |  | 30.2\% |  | 31.7\% |  | 33.7\% |  | 43.5\% |  | 41.5\% |  | 36.9\% |  | 27.6\% |  | 24.7\% |  | 23.2\% |  | 31.7\% |  | 29.4\% |  | 32.0\% |  | 37.2\% |
| Catalog |  | 2.4\% |  | 2.7\% |  | 2.2\% |  | 2.8\% |  | 2.2\% |  | 4.3\% |  | 3.3\% |  | 3.4\% |  | 1.6\% |  | 1.2\% |  | 1.2\% |  | 2.6\% |  | 1.4\% |  | 3.1\% |  | 2.0\% |
| "I ne sum of the \% totals may de greater than $100 \%$ because the respondents can select more than one answer. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Who do you plan to buy a Father's Day gift for this year? (Check all that apply) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Father or Stepfather |  | 53.3\% |  | 58.7\% |  | 48.2\% |  | 52.2\% |  | 54.6\% |  | 83.8\% |  | 77.8\% |  | 69.0\% |  | 58.3\% |  | 29.4\% |  | 10.4\% |  | 51.5\% |  | 54.1\% |  | 53.6\% |  | 53.7\% |
| Husband |  | 28.4\% |  | 5.2\% |  | 50.4\% |  | 25.3\% |  | 30.3\% |  | 13.1\% |  | 26.8\% |  | 30.1\% |  | 31.1\% |  | 30.1\% |  | 34.8\% |  | 28.5\% |  | 28.5\% |  | 29.1\% |  | 27.1\% |
| Son |  | 8.9\% |  | 8.4\% |  | 9.4\% |  | 8.1\% |  | 9.3\% |  | 2.1\% |  | 4.2\% |  | 3.4\% |  | 7.5\% |  | 13.2\% |  | 20.9\% |  | 8.7\% |  | 8.5\% |  | 8.7\% |  | 10.1\% |
| Grandfather |  | 4.9\% |  | 5.9\% |  | 3.9\% |  | 4.8\% |  | 4.9\% |  | 11.5\% |  | 11.0\% |  | 5.0\% |  | 1.9\% |  | 1.1\% |  | 0.4\% |  | 5.3\% |  | 3.8\% |  | 5.4\% |  | 4.7\% |
| Brother |  | 6.3\% |  | 8.1\% |  | 4.7\% |  | 6.5\% |  | 6.4\% |  | 4.4\% |  | 9.2\% |  | 9.0\% |  | 6.1\% |  | 4.5\% |  | 4.4\% |  | 5.8\% |  | 5.5\% |  | 6.6\% |  | 7.4\% |
| Friend |  | 5.0\% |  | 5.2\% |  | 4.9\% |  | 5.3\% |  | 5.1\% |  | 4.0\% |  | 6.9\% |  | 6.8\% |  | 5.2\% |  | 3.6\% |  | 3.4\% |  | 4.3\% |  | 4.8\% |  | 5.8\% |  | 4.8\% |
| Godfather |  | 1.6\% |  | 2.1\% |  | 1.2\% |  | 1.2\% |  | 2.1\% |  | 2.4\% |  | 2.4\% |  | 2.6\% |  | 0.9\% |  | 1.5\% |  | 0.4\% |  | 1.7\% |  | 1.2\% |  | 2.0\% |  | 1.7\% |
| Other relative |  | 7.3\% |  | 8.2\% |  | 6.5\% |  | 7.8\% |  | 7.3\% |  | 5.2\% |  | 4.0\% |  | 6.0\% |  | 6.4\% |  | 8.6\% |  | 13.1\% |  | 7.8\% |  | 7.1\% |  | 7.3\% |  | 7.0\% |

Regarding "gifts of experience" (e.g. tickets to a concert or sporting event, hot air balloon ride, gym membership,
Reg service art/learning classes, etc) do either of the following apply to you this Father's Day? (Check all th apply

| l'm planning to give a "gift of experience" | 21.7\% | 23.9\% | 19.6\% | 22.5\% | 21.6\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I would love to receive a "gift of experience" | 23.7\% | 28.4\% | 19.2\% | 21.6\% | 25.6 |
| None of the above <br> "1 he sum ot the \% totals may be greater than $100 \%$ because the respondents can selec more than one answer. | 58.3\% | 52.6\% | 63.7\% | 59.1\% | 57.3\% |
| Asked of Father's Day Celebrants: Do you own either of the following devices? |  |  |  |  |  |
| Smartphone (e.g. iPhone, Droid, BlackBerry, etc.) | 77.4\% | 78.0\% | 76.8\% | 69.9\% | 82.8\% |
| Tablet (e.g. iPad, TouchPad, XOOM, PlayBook, etc.) | 47.6\% | 47.3\% | 47.9\% | 40.1\% | 54. |
| I do not own either of these types of devices | 14.8\% | 14.7\% | 14.8\% | 21.2\% | 10.1\% |

Own a Smartphone: How will you use your Smartphone to make Father's Day purchase decisions? (Check all that
apply)
Plan to research products/compare prices
s/compare prices
Plan to redeem coupons
Plan to look up retailer information (location, store
hours, directions, etc.)
Plan to check for in-store availability of products
Plan to use Apps to research or purchase product

| $30.4 \%$ | $32.2 \%$ | $28.7 \%$ | $31.0 \%$ | $29.9 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $15.7 \%$ | $18.0 \%$ | $13.5 \%$ | $17.3 \%$ | $14.9 \%$ |
| $10.5 \%$ | $9.4 \%$ | $11.5 \%$ | $11.5 \%$ | $10.0 \%$ |
|  |  |  |  |  |
| $16.7 \%$ | $15.8 \%$ | $17.6 \%$ | $15.7 \%$ | $17.2 \%$ |
| $11.3 \%$ | $11.9 \%$ | $10.8 \%$ | $12.0 \%$ | $11.3 \%$ |
| $7.6 \%$ | $8.9 \%$ | $6.4 \%$ | $7.8 \%$ | $7.9 \%$ |


| $57.6 \%$ | $51.5 \%$ | $36.3 \%$ | $23.0 \%$ | $14.0 \%$ | $7.3 \%$ | $29.1 \%$ | $27.8 \%$ | $31.4 \%$ | $33.5 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $33.1 \%$ | $28.8 \%$ | $20.7 \%$ | $8.6 \%$ | $4.7 \%$ | $2.9 \%$ | $15.4 \%$ | $13.9 \%$ | $15.7 \%$ | $18.2 \%$ |
| $20.0 \%$ | $16.7 \%$ | $12.5 \%$ | $7.1 \%$ | $4.6 \%$ | $4.3 \%$ | $11.0 \%$ | $9.1 \%$ | $10.9 \%$ | $10.9 \%$ |
|  |  |  |  |  |  |  |  |  |  |
| $32.7 \%$ | $27.0 \%$ | $19.7 \%$ | $10.5 \%$ | $8.0 \%$ | $6.6 \%$ | $15.5 \%$ | $14.8 \%$ | $16.6 \%$ | $20.5 \%$ |
| $22.7 \%$ | $19.7 \%$ | $13.4 \%$ | $7.2 \%$ | $4.8 \%$ | $3.2 \%$ | $10.7 \%$ | $10.5 \%$ | $11.2 \%$ | $13.0 \%$ |
| $13.6 \%$ | $13.4 \%$ | $8.0 \%$ | $5.6 \%$ | $4.1 \%$ | $2.6 \%$ | $7.3 \%$ | $6.2 \%$ | $7.6 \%$ | $9.7 \%$ |


| Source: Prosper Insights \& Analytics ${ }^{\text {TM }}$, Monthly Consumer Survey, MAY-16 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| N = 7200, 5/2-5/10/16 | Adults 18+ | Men | Women | <\$50K | \$50K+ | 18-24 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | NE | MW | South | West |
| Margin of Error = +/-1.2\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Plan to use Apps to compare prices | 7.5\% | 8.1\% | 6.8\% | 8.0\% | 7.5\% | 12.9\% | 12.2\% | 7.8\% | 5.8\% | 4.2\% | 3.2\% | 7.3\% | 6.3\% | 7.4\% | 9.1\% |
| Plan to use smartphone to pay for a transaction at a store check-out counter | 3.4\% | 3.9\% | 3.0\% | 4.2\% | 3.1\% | 8.0\% | 5.5\% | 3.7\% | 2.4\% | 1.2\% | 0.8\% | 3.2\% | 2.8\% | 3.3\% | 4.3\% |
| Do not plan to research or make a purchase with my smartphone <br> "I he sum of the \% totals may be greater than $100 \%$ because the respondents can select more than one answer. | 55.8\% | 54.0\% | 57.5\% | 54.0\% | 57.4\% | 22.3\% | 28.3\% | 46.9\% | 66.7\% | 76.6\% | 84.8\% | 56.6\% | 60.1\% | 53.6\% | 53.2\% |
| Own a Tablet: How will you use your Tablet to make Father's Day purchase decisions? (Check all that apply) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Plan to research products/compare prices | 32.0\% | 35.4\% | 28.9\% | 27.9\% | 33.6\% | 43.2\% | 46.1\% | 36.3\% | 28.0\% | 23.6\% | 18.2\% | 28.2\% | 30.1\% | 31.2\% | 39.6\% |
| Plan to purchase products | 19.1\% | 22.4\% | 16.0\% | 19.3\% | 19.0\% | 29.0\% | 28.7\% | 23.0\% | 16.4\% | 11.0\% | 9.3\% | 18.6\% | 18.3\% | 18.4\% | 21.5\% |
| Plan to redeem coupons | 8.9\% | 9.9\% | 8.0\% | 9.9\% | 8.3\% | 17.2\% | 13.7\% | 12.3\% | 6.5\% | 4.2\% | 2.0\% | 8.8\% | 7.6\% | 9.4\% | 9.4\% |
| Plan to look up retailer information (location, store hours, directions, etc.) | 14.5\% | 16.8\% | 12.2\% | 12.7\% | 15.1\% | 24.0\% | 23.9\% | 16.5\% | 11.4\% | 6.7\% | 6.7\% | 13.1\% | 12.7\% | 14.1\% | 18.2\% |
| Plan to check for in-store availability of products | 11.6\% | 14.5\% | 8.8\% | 10.4\% | 12.2\% | 17.1\% | 17.9\% | 13.2\% | 9.3\% | 8.1\% | 5.3\% | 11.4\% | 10.7\% | 11.3\% | 13.3\% |
| Plan to use Apps to research or purchase products | 7.7\% | 9.9\% | 5.6\% | 6.2\% | 8.9\% | 11.9\% | 14.6\% | 10.0\% | 4.4\% | 2.9\% | 3.3\% | 6.4\% | 7.2\% | 7.6\% | 9.6\% |
| Plan to use Apps to compare prices | 7.7\% | 9.8\% | 5.6\% | 6.3\% | 8.4\% | 11.4\% | 12.2\% | 8.3\% | 5.7\% | 5.8\% | 3.6\% | 6.0\% | 7.3\% | 7.6\% | 9.9\% |
| Plan to use tablet to pay for a transaction at a store check-out counter | 3.5\% | 4.6\% | 2.5\% | 3.8\% | 3.4\% | 6.7\% | 6.5\% | 3.2\% | 2.4\% | 2.7\% | 0.6\% | 3.2\% | 3.6\% | 2.7\% | 5.1\% |
| Do not plan to research or make a purchase with my tablet <br> " I he sum of the \% totals may be greater than $100 \%$ because the respondents can select | 54.9\% | 49.5\% | 60.1\% | 55.9\% | 55.7\% | 36.7\% | 34.9\% | 47.6\% | 61.0\% | 69.9\% | 74.6\% | 58.6\% | 57.3\% | 54.1\% | 50.4\% |


| Source: Prosper Insights \& Analytics ${ }^{\text {TM }}$, Monthly Consumer Survey, MAY 07-16 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| Percent Celebrating Father's Day | 76.0\% | 74.8\% | 75.4\% | 75.3\% | 75.5\% | 77.1\% | 77.7\% | 76.1\% | 75.4\% | 77.2\% |
| Do you expect to spend more, the same or less for Father's Day this year than you spent last year? |  |  |  |  |  |  |  |  |  |  |
| More | 13.0\% | 12.4\% | 7.9\% | 12.7\% | 13.6\% | 18.0\% | 16.5\% | 18.1\% | 17.6\% | 20.2\% |
| Same | 74.7\% | 67.2\% | 67.6\% | 69.4\% | 68.9\% | 67.5\% | 70.8\% | 70.2\% | 73.0\% | 69.4\% |
| Less | 12.4\% | 20.4\% | 24.5\% | 17.9\% | 17.5\% | 14.5\% | 12.7\% | 11.7\% | 9.4\% | 10.4\% |

How much do you plan to spend on Father's Day gifts for each of the following items?


the sum ot the \% totals may be greater than $100 \%$ because the
espondents can select more than one answer.
Regarding "gifts of experience" (e.g. tickets to a concert or sporting event, hot air balloon ride, gym membership, spa service, art/learning classes, etc.), do either of the following apply to you this Father's Day? (Check all that apply)

| I'm planning to give a "gift of experience" | NA | NA | NA | NA | NA | NA | NA | NA | NA | 21.7\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| I would love to receive a "gift of experience" | NA | NA | NA | NA | NA | NA | NA | NA | NA | 23.7\% |
| None of the above | NA | NA | NA | NA | NA | NA | NA | NA | NA | 58.3\% |

