Source: Prosper Insights & Analytics™, Monthly Cons	umer Survey, I	MAY-16													
N = 7200, 5/2 - 5/10/16	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/- 1.2%															
Percent Celebrating Father's Day	77.2%	78.0%	76.3%	72.0%	81.7%	88.2%	90.8%	86.6%	75.1%	66.8%	58.8%	76.1%	77.8%	78.7%	75.0%
Do you expect to spend more, the same or less for Fat	her's Day this	year than y	ou spent last	/ear?											
More	20.2%	21.8%	18.6%	22.4%	19.2%	38.7%	33.9%	20.6%	10.9%	7.5%	3.9%	17.7%	18.2%	20.7%	24.1%
Same Less	69.4% 10.4%	68.5% 9.6%	70.3% 11.1%	64.2% 13.4%	73.0% 7.8%	51.8% 9.6%	60.1% 6.0%	71.7% 7.7%	76.5% 12.5%	78.7% 13.8%	80.9% 15.2%	71.2% 11.0%	71.7% 10.0%	68.5% 10.8%	66.5% 9.4%
Less	10.4 /6	9.0 /6	11.1/0	13.4 /0	7.076	9.0 /0	0.0 /6	1.1 /0	12.5/6	13.0 /6	13.2 /0	11.0 /6	10.0 /6	10.0 /6	9.4 /0
How much do you plan to spend on Father's Day gifts Books or CDs	for each of the	e following i	items?												
Average of Buyers \$	23.43 \$	24.78 \$	21.70 \$	20.34 \$	25.44 \$	20.87 \$	23.66 \$	24.24 \$	24.27 \$	24.39 \$	23.05 \$	24.20 \$	22.63 \$	23.21 \$	24.01
Percent Buying	22.9%	26.3%	19.6%	21.9%	23.8%	28.3%	34.1%	22.9%	20.2%	18.3%	15.2%	23.2%	22.4%	21.9%	25.0%
Net Average \$		6.53 \$	4.26 \$	4.45 \$	6.07 \$	5.91 \$	8.06 \$	5.56 \$	4.89 \$	4.45 \$	3.49 \$	5.61 \$	5.07 \$	5.08 \$	6.01
in billions \$	0.609														
Clothing Average of Buyers \$	40.69 \$	44.64 \$	37.34 \$	35.09 \$	44.37 \$	34.30 \$	40.27 \$	42.76 \$	42.51 \$	44.78 \$	40.31 \$	43.65 \$	37.39 \$	40.86 \$	41.00
Percent Buying	43.2%	44.04 \$ 40.8%	45.5%	42.9%	44.37 \$ 43.7%	56.5%	54.4%	42.70 p	42.51 \$ 40.6%	35.9%	29.3%	45.05 \$ 45.2%	37.39 ş 39.4%	40.00 \$ 44.0%	44.3%
Net Average \$		18.22 \$		15.04 \$	19.40 \$	19.39 \$	21.92 \$	19.85 \$	17.25 \$	16.08 \$	11.80 \$	19.73 \$	14.71 \$	17.98 \$	18.18
in billions \$	1.998														
Consumer electronics or computer related accessories															
Average of Buyers \$		78.80 \$	70.75 \$	64.00 \$	84.92 \$	65.26 \$	75.87 \$	78.15 \$	75.18 \$	88.83 \$	91.93 \$	83.73 \$	67.00 \$	75.58 \$	77.42
Percent Buying Net Average \$	20.1% 15.23 \$	25.2% 19.86 \$	15.3% 10.84 \$	21.9% 14.01 \$	18.7% 15.91 \$	34.8% 22.73 \$	37.2% 28.20 \$	24.5% 19.14 \$	13.8% 10.34 \$	7.6% 6.76 \$	6.8% 6.22 \$	19.3% 16.12 \$	16.7% 11.20 \$	21.0% 15.90 \$	23.8% 18.41
in billions \$		13.00 ψ	10.04 ψ	14.01 ψ	13.51 ψ	22.70 ψ	20.20 ψ	13.1+ ψ	10.0+ ψ	0.70 ψ	0.22 ψ	10.12 ψ	11.20 ψ	13.30 ψ	10.41
Gift Certificates/Gift Cards															
Average of Buyers \$	42.68 \$	44.99 \$	40.29 \$	35.99 \$	47.15 \$	33.21 \$	40.77 \$	46.80 \$	43.39 \$	45.69 \$	47.11 \$	44.55 \$	41.02 \$	42.20 \$	44.01
Percent Buying	40.7%	42.4%	39.0%	38.8%	42.5%	48.4%	49.9%	46.4%	41.2%	31.1%	29.2%	40.0%	39.2%	42.6%	39.9%
Net Average \$ in billions \$		19.09 \$	15.73 \$	13.97 \$	20.04 \$	16.08 \$	20.35 \$	21.72 \$	17.89 \$	14.19 \$	13.74 \$	17.84 \$	16.07 \$	17.99 \$	17.55
Greeting card(s)	1.972														
Average of Buyers \$	11.36 \$	12.07 \$	10.83 \$	11.28 \$	11.39 \$	11.83 \$	12.36 \$	11.43 \$	11.03 \$	10.58 \$	10.92 \$	11.48 \$	11.14 \$	11.38 \$	11.51
Percent Buying	64.5%	57.1%	71.6%	62.2%	66.8%	63.9%	66.8%	69.5%	67.9%	61.8%	57.4%	66.1%	62.6%	66.1%	63.2%
Net Average \$		6.89 \$	7.75 \$	7.01 \$	7.61 \$	7.56 \$	8.26 \$	7.95 \$	7.49 \$	6.54 \$	6.27 \$	7.59 \$	6.97 \$	7.52 \$	7.28
in billions \$	0.833														
Home improvement or gardening supplies Average of Buyers \$	45.30 \$	48.61 \$	41.22 \$	40.40 \$	47.71 \$	41.12 \$	46.34 \$	49.34 \$	45.31 \$	44.42 \$	43.58 \$	42.98 \$	41.54 \$	47.34 \$	47.89
Percent Buying	15.5%	17.6%	13.5%	40.40 \$ 15.3%	15.2%	22.2%	24.9%	16.7%	45.51 \$ 14.0%	9.0%	7.9%	42.96 p	14.0%	47.34 \$ 17.0%	16.4%
Net Average \$		8.55 \$		6.20 \$	7.24 \$	9.11 \$	11.54 \$	8.26 \$	6.34 \$	4.00 \$	3.44 \$	5.88 \$	5.82 \$	8.04 \$	7.85
in billions \$	0.797														
Special outing such as dinner, brunch, or other fun ac															
Average of Buyers \$	·	60.87 \$	53.93 \$ 50.5%	44.94 \$ 43.6%	64.62 \$ 48.8%	46.52 \$ 51.2%	52.52 \$ 54.9%	61.41 \$ 51.6%	61.50 \$ 45.7%	56.79 \$ 40.0%	62.63 \$ 40.3%	64.53 \$ 47.0%	52.29 \$ 44.8%	54.46 \$ 47.6%	59.27
Percent Buying Net Average \$	47.1% 26.88 \$	43.6% 26.54 \$		43.6% 19.57 \$	46.6% 31.56 \$	23.80 \$	28.82 \$	31.72 \$	28.13 \$	40.0% 22.73 \$	40.3% 25.24 \$	30.31 \$	23.40 \$	47.6% 25.92 \$	49.9% 29.57
in billions \$		20.0. ψ	_/	ισισι φ	σσ φ	20.00 φ	20.02 ψ	V2 4	20σ φ	ΔΔ.7.0 Ψ	20.2. ψ	σσιστ. ψ	20σ φ	20.02 ψ	20.07
Sporting goods or leisure items															
Average of Buyers \$		41.70 \$	•	35.58 \$	45.29 \$	33.80 \$	41.81 \$	44.94 \$	43.63 \$	45.30 \$	42.03 \$	47.65 \$	37.74 \$	39.68 \$	41.72
Percent Buying	15.8%	18.5%	13.2%	16.2%	15.7%	26.5%	27.9%	17.9%	12.4%	7.2%	5.7%	14.9%	14.1%	15.9%	18.5%
Net Average \$ in billions \$		7.72 \$	5.37 \$	5.75 \$	7.12 \$	8.94 \$	11.68 \$	8.07 \$	5.41 \$	3.27 \$	2.38 \$	7.10 \$	5.32 \$	6.31 \$	7.70
Tools or appliances	0.740														
Average of Buyers \$	43.41 \$	43.84 \$	42.81 \$	39.01 \$	47.07 \$	38.23 \$	44.06 \$	44.26 \$	48.72 \$	43.71 \$	48.22 \$	46.53 \$	39.32 \$	43.99 \$	43.98
Percent Buying	15.6%	18.9%	12.6%	16.4%	14.8%	30.1%	28.3%	17.0%	10.9%	7.1%	4.3%	15.7%	13.0%	16.9%	16.6%
Net Average \$		8.28 \$	5.38 \$	6.41 \$	6.96 \$	11.49 \$	12.48 \$	7.51 \$	5.30 \$	3.10 \$	2.08 \$	7.30 \$	5.10 \$	7.42 \$	7.29
in billions \$	0.771														
Automotive Accessories Average of Buyers \$	38.93 \$	40.18 \$	37.02 \$	32.68 \$	44.13 \$	33.45 \$	39.36 \$	40.22 \$	44.25 \$	46.89 \$	33.93 \$	39.14 \$	33.73 \$	41.87 \$	39.22
Percent Buying	15.0%	18.6%	11.5%	15.9%	14.2%	29.0%	26.8%	40.22 \$ 17.3%	10.4%	40.69 \$ 6.4%	33.93 ş	14.1%	13.8%	15.5%	16.2%
Net Average \$		7.47 \$		5.20 \$	6.26 \$	9.72 \$	10.53 \$	6.95 \$	4.62 \$	3.01 \$	1.24 \$	5.51 \$	4.66 \$	6.47 \$	6.36

Source: Prosper Insights & Analytics™, Monthly (Consumer Survey. N	MAY-16													
N = 7200, 5/2 - 5/10/16	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/- 1.2%	7.00.10			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	400.11			•••			• • • • • • • • • • • • • • • • • • • •	•••			
in billio	ns \$ 0.662														
Personal Care															
Average of Buye	rs \$ 35.84 \$	39.74 \$	31.81 \$	31.33 \$	40.05 \$	33.74 \$	39.28 \$	36.59 \$	34.59 \$	34.84 \$	30.99 \$	37.18 \$	34.22 \$	35.19 \$	38.11
Percent Buyin		19.2%	17.6%	23.1%	14.8%	28.1%	29.1%	21.5%	15.4%	10.1%	8.5%	17.6%	15.4%	20.0%	19.2%
Net Average	· .	7.62 \$	5.60 \$	7.23 \$	5.92 \$	9.47 \$	11.44 \$	7.87 \$	5.34 \$	3.53 \$	2.63 \$	6.56 \$	5.29 \$	7.04 \$	7.30
in billio	ns \$ 0.747														
Other															
Average of Buye	rs \$ 20.41 \$	20.79 \$	20.02 \$	19.26 \$	21.42 \$	19.50 \$	20.33 \$	20.47 \$	20.89 \$	20.58 \$	20.98 \$	19.76 \$	20.08 \$	20.79 \$	20.98
Percent Buyin	·	17.5%	15.9%	17.3%	15.9%	21.9%	22.7%	17.4%	15.0%	14.8%	10.1%	18.6%	16.5%	15.8%	16.5%
Net Avera		3.65 \$	3.19 \$	3.32 \$	3.40 \$	4.27 \$	4.62 \$	3.57 \$	3.12 \$	3.05 \$	2.12 \$	3.68 \$	3.31 \$	3.29 \$	3.45
in billio	ns \$ 0.388														
Combined Average in billion		140.42 \$	112.17 \$	108.16 \$	137.48 \$	148.47 \$	177.90 \$	148.15 \$	116.12 \$	90.73 \$	80.67 \$	133.23 \$	106.92 \$	128.99 \$	136.94
Where will you purchase Father's Day gifts this ye	ear? (Check all that	apply)													
Discount Store	26.6%	24.9%	28.2%	33.2%	22.8%	27.3%	27.8%	26.0%	26.1%	27.6%	25.2%	22.7%	29.5%	28.8%	23.4%
Department Store	38.2%	37.8%	38.6%	37.8%	38.9%	57.1%	49.4%	40.8%	34.0%	28.6%	24.2%	37.9%	35.6%	40.4%	37.6%
Specialty Clothing Store	11.1%	13.1%	9.1%	9.1%	12.6%	18.9%	19.0%	12.4%	7.7%	6.5%	4.2%	11.9%	8.2%	11.3%	13.3%
Specialty Store (Greeting Card/Gift Store, Electronics		04.00/	00.00/	00.00/	07.00/	00.00/	00.40/	00.00/	00.00/	10.50/	04.40/	05 50/	00.50/	00.00/	05.00/
Store) Local/Small Business	23.9% 17.1%	24.0% 17.8%	23.8% 16.4%	20.3% 15.6%	27.0% 18.5%	28.0% 20.0%	30.1% 18.3%	28.0% 14.9%	20.6% 15.8%	16.5% 15.6%	21.1% 18.3%	25.5% 18.1%	22.5% 17.9%	23.2% 15.6%	25.3% 17.8%
Online	32.4%	34.7%	30.2%	31.7%	33.7%	43.5%	41.5%	36.9%	27.6%	24.7%	23.2%	31.7%	29.4%	32.0%	37.2%
Catalog	2.4%	2.7%	2.2%	2.8%	2.2%	4.3%	3.3%	3.4%	1.6%	1.2%	1.2%	2.6%	1.4%	3.1%	2.0%
*I ne sum of the % totals may be greater than 100% because the respondents can select more than one answer.															
Who do you plan to buy a Father's Day gift for this	s vear? (Check all th	hat apply)													
Father or Stepfather	53.3%	58.7%	48.2%	52.2%	54.6%	83.8%	77.8%	69.0%	58.3%	29.4%	10.4%	51.5%	54.1%	53.6%	53.7%
Husband	28.4%	5.2%	50.4%	25.3%	30.3%	13.1%	26.8%	30.1%	31.1%	30.1%	34.8%	28.5%	28.5%	29.1%	27.1%
Son	8.9%	8.4%	9.4%	8.1%	9.3%	2.1%	4.2%	3.4%	7.5%	13.2%	20.9%	8.7%	8.5%	8.7%	10.1%
Grandfather	4.9%	5.9%	3.9%	4.8%	4.9%	11.5%	11.0%	5.0%	1.9%	1.1%	0.4%	5.3%	3.8%	5.4%	4.7%
Brother Friend	6.3%	8.1%	4.7%	6.5%	6.4%	4.4%	9.2%	9.0%	6.1% 5.2%	4.5% 3.6%	4.4% 3.4%	5.8% 4.3%	5.5%	6.6%	7.4% 4.8%
Godfather	5.0% 1.6%	5.2% 2.1%	4.9% 1.2%	5.3% 1.2%	5.1% 2.1%	4.0% 2.4%	6.9% 2.4%	6.8% 2.6%	0.9%	1.5%	0.4%	4.3% 1.7%	4.8% 1.2%	5.8% 2.0%	4.0% 1.7%
Other relative	7.3%	8.2%	6.5%	7.8%	7.3%	5.2%	4.0%	6.0%	6.4%	8.6%	13.1%	7.8%	7.1%	7.3%	7.0%
*The sum of the % totals may be greater than 100% because the respondents can select more than one answer.															
Regarding "gifts of experience" (e.g. tickets to a	oncert or sporting	event, hot a	ir balloon rid	e, gym memb	pership,										
spa service, art/learning classes, etc.), do either o	f the following appl	ly to you thi	s Father's Da	y? (Check al	I that										
apply) I'm planning to give a "gift of experience"	21.7%	23.9%	19.6%	22.5%	21.6%	41.2%	40.2%	26.0%	14.7%	8.6%	4.9%	22.7%	17.9%	21.9%	24.9%
I would love to receive a "gift of experience"	23.7%	28.4%	19.0%	21.6%	25.6%	25.0%	31.4%	29.5%	24.7%	20.7%	11.6%	22.7 %	25.1%	23.7%	23.3%
None of the above	58.3%	52.6%	63.7%	59.1%	57.3%	42.0%	37.2%	49.6%	62.8%	71.1%	82.3%	58.6%	60.0%	58.3%	56.0%
*The sum of the % totals may be greater than 100% because the respondents can select more than one answer.															
Asked of Father's Day Celebrants: Do you own ei	ther of the following	g devices?													
Smartphone (e.g. iPhone, Droid, BlackBerry, etc.)	77.4%	78.0%	76.8%	69.9%	82.8%	92.5%	89.8%	87.0%	77.9%	66.7%	55.1%	75.4%	76.7%	77.3%	80.1%
Tablet (e.g. iPad, TouchPad, XOOM, PlayBook, etc.)	47.6%	47.3%	47.9%	40.1%	54.4%	43.8%	52.2%	53.1%	49.1%	45.8%	41.2%	47.6%	46.7%	46.7%	50.6%
I do not own either of these types of devices The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	14.8%	14.7%	14.8%	21.2%	10.1%	4.3%	5.4%	7.3%	13.3%	22.9%	32.2%	15.2%	15.9%	15.3%	12.4%
Own a Smartphone: How will you use your Smart apply)	phone to make Fath			ions? (Checl	k all that										
Plan to research products/compare prices	30.4%	32.2%	28.7%	31.0%	29.9%	57.6%	51.5%	36.3%	23.0%	14.0%	7.3%	29.1%	27.8%	31.4%	33.5%
Plan to purchase products	15.7%	18.0%	13.5%	17.3%	14.9%	33.1%	28.8%	20.7%	8.6%	4.7%	2.9%	15.4%	13.9%	15.7%	18.2%
Plan to redeem coupons	10.5%	9.4%	11.5%	11.5%	10.0%	20.0%	16.7%	12.5%	7.1%	4.6%	4.3%	11.0%	9.1%	10.9%	10.9%
Plan to look up retailer information (location, store hours, directions, etc.)	16.7%	15.8%	17.6%	15.7%	17.2%	32.7%	27.0%	19.7%	10.5%	8.0%	6.6%	15.5%	14.8%	16.6%	20.5%
Plan to check for in-store availability of products	11.3%	11.9%	10.8%	12.0%	11.3%	32.7% 22.7%	19.7%	13.4%	7.2%	4.8%	3.2%	10.7%	14.6%	11.2%	13.0%
Plan to use Apps to research or purchase products	7.6%	8.9%	6.4%	7.8%	7.9%	13.6%	13.4%	8.0%	5.6%	4.0%	2.6%	7.3%	6.2%	7.6%	9.7%

N = 7200, 5/2 - 5/10/16	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
·	Addits 10+	Wich	Women	ζψ501ζ	ψοσιντ	10-24	25-04	JJ-44	45-54	33-04	05+			Journ	West
Margin of Error = +/- 1.2%															
Plan to use Apps to compare prices	7.5%	8.1%	6.8%	8.0%	7.5%	12.9%	12.2%	7.8%	5.8%	4.2%	3.2%	7.3%	6.3%	7.4%	9.1%
Plan to use smartphone to pay for a transaction at a															
store check-out counter	3.4%	3.9%	3.0%	4.2%	3.1%	8.0%	5.5%	3.7%	2.4%	1.2%	0.8%	3.2%	2.8%	3.3%	4.3%
Do not plan to research or make a purchase with my															
smartphone In it is um of the % totals may be greater than 100% because the respondents can select	55.8%	54.0%	57.5%	54.0%	57.4%	22.3%	28.3%	46.9%	66.7%	76.6%	84.8%	56.6%	60.1%	53.6%	53.2%
more than one answer.															
Our a Tablet Hannill van de van Tablette mel	a Fatharia Day		isianan (Oba	alı all Abad ama											
Own a Tablet: How will you use your Tablet to mak			•			40.00/	40.40/	00.00/	00.00/	00.00/	10.00/	00.00/	00.40/	04.00/	00.00/
Plan to research products/compare prices	32.0%	35.4%	28.9%	27.9%	33.6%	43.2%	46.1%	36.3%	28.0%	23.6%	18.2%	28.2%	30.1%	31.2%	39.6%
Plan to purchase products	19.1%	22.4%	16.0%	19.3%	19.0%	29.0%	28.7%	23.0%	16.4%	11.0%	9.3%	18.6%	18.3%	18.4%	21.5%
Plan to redeem coupons	8.9%	9.9%	8.0%	9.9%	8.3%	17.2%	13.7%	12.3%	6.5%	4.2%	2.0%	8.8%	7.6%	9.4%	9.4%
Plan to look up retailer information (location, store															
hours, directions, etc.)	14.5%	16.8%	12.2%	12.7%	15.1%	24.0%	23.9%	16.5%	11.4%	6.7%	6.7%	13.1%	12.7%	14.1%	18.2%
Plan to check for in-store availability of products	11.6%	14.5%	8.8%	10.4%	12.2%	17.1%	17.9%	13.2%	9.3%	8.1%	5.3%	11.4%	10.7%	11.3%	13.3%
Plan to use Apps to research or purchase products	7.7%	9.9%	5.6%	6.2%	8.9%	11.9%	14.6%	10.0%	4.4%	2.9%	3.3%	6.4%	7.2%	7.6%	9.6%
Plan to use Apps to compare prices	7.7%	9.8%	5.6%	6.3%	8.4%	11.4%	12.2%	8.3%	5.7%	5.8%	3.6%	6.0%	7.3%	7.6%	9.9%
Plan to use tablet to pay for a transaction at a store															
check-out counter	3.5%	4.6%	2.5%	3.8%	3.4%	6.7%	6.5%	3.2%	2.4%	2.7%	0.6%	3.2%	3.6%	2.7%	5.1%
Do not plan to research or make a purchase with my															
tablet	54.9%	49.5%	60.1%	55.9%	55.7%	36.7%	34.9%	47.6%	61.0%	69.9%	74.6%	58.6%	57.3%	54.1%	50.4%
*The sum of the % totals may be greater than 100% because the respondents can select more than one answer.															

Source: Prosper Insights & Analytics™,	Monthly Cons 2007	umer Survey 2008	, MAY 07-16 2009	2010	2011	2012	2013	2014	2015	2016
Percent Celebrating Father's Day	76.0%	74.8%	75.4%	75.3%	75.5%	77.1%	77.7%	76.1%	75.4%	77.2%
Do you expect to spend more, the same	or less for Fat	her's Day thi	s vear than v	ou spent las	st vear?					
More	13.0%	12.4%	7.9%	12.7%	13.6%	18.0%	16.5%	18.1%	17.6%	20.2%
Same	74.7%	67.2%	67.6%	69.4%	68.9%	67.5%	70.8%	70.2%	73.0%	69.4%
Less	12.4%	20.4%	24.5%	17.9%	17.5%	14.5%	12.7%	11.7%	9.4%	10.4%
How much do you plan to spend on Fati	ner's Day gifts	for each of t	he followina	items?						
Books or CDs	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,									
Average of Buyers	\$ 22.82 \$	23.25 \$	22.70 \$	22.62 \$	22.66 \$	22.93 \$	22.47 \$	22.57 \$	22.77 \$	23.43
Percent Buying	24.8%	22.6%	23.4%	23.4%	25.3%	25.9%	25.4%	22.4%	21.5%	22.9%
Net Average	\$ 5.66 \$	5.25 \$	5.32 \$	5.30 \$	5.74 \$	5.95 \$	5.72 \$	5.06 \$	4.90 \$	5.37
in billions	\$ 0.576 \$	0.532 \$	0.548 \$	0.551 \$	0.598 \$	0.645 \$	0.634 \$	0.555 \$	0.538 \$	0.609
Clothing	Ф 00.70 Ф	00.04	00.07	04.00 Ф	04.00 Ф	07.00 A	00.40	00.00 0	00 00 Ф	40.00
Average of Buyers Percent Buying	\$ 36.70 \$ 37.1%	36.21 \$ 36.5%	33.97 \$ 36.3%	34.28 \$ 36.7%	34.90 \$ 38.2%	37.33 \$ 42.3%	38.40 \$ 43.3%	39.30 \$ 41.6%	39.90 \$ 39.7%	40.69 43.2%
Net Average		13.20 \$	12.34 \$	12.57 \$	13.32 \$	42.3 % 15.77 \$	43.3 % 16.61 \$	16.34 \$	15.85 \$	43.2 % 17.59
in billions		1.338 \$	1.271 \$	1.308 \$	1.389 \$	1.711 \$	1.841 \$	1.790 \$	1.739 \$	1.998
Consumer electronics or computer relat	ed accessories	3								
Average of Buyers		67.38 \$	63.61 \$	63.42 \$	67.20 \$	73.40 \$	75.16 \$	73.61 \$	74.57 \$	75.65
Percent Buying	17.8%	18.5%	15.6%	17.4%	18.5%	21.8%	21.4%	19.8%	19.7%	20.1%
Net Average		12.47 \$	9.93 \$	11.05 \$	12.44 \$	16.03 \$	16.08 \$	14.55 \$	14.71 \$	15.23
in billions	\$ 1.272 \$	1.264 \$	1.022 \$	1.150 \$	1.297 \$	1.739 \$	1.783 \$	1.594 \$	1.614 \$	1.729
Gift Certificates/Gift Cards Average of Buyers	\$ 40.22 \$	37.07 \$	37.95 \$	35.80 \$	36.42 \$	39.84 \$	40.69 \$	42.97 \$	42.34 \$	42.68
Percent Buying	\$ 40.22 \$ 29.9%	37.07 \$ 32.7%	37.95 ф 30.9%	35.60 \$ 31.2%	36.42 \$	39.64 \$ 39.4%	40.69 \$ 39.8%	42.97 \$ 38.0%	42.34 \$ 39.0%	42.06 40.7%
Net Average		12.12 \$	11.71 \$	11.17 \$	13.44 \$	15.70 \$	16.21 \$	16.34 \$	16.53 \$	17.36
in billions		1.228 \$	1.206 \$	1.162 \$	1.402 \$	1.703 \$	1.797 \$	1.791 \$	1.813 \$	1.972
Greeting card(s)										
Average of Buyers		10.96 \$	10.90 \$	10.97 \$	11.08 \$	11.25 \$	11.32 \$	11.17 \$	11.39 \$	11.36
Percent Buying	69.9%	68.4%	67.0%	65.6%	67.5%	67.7%	65.8%	64.1%	62.2%	64.5%
Net Average in billions		7.49 \$ 0.759 \$	7.31 \$ 0.752 \$	7.20 \$ 0.749 \$	7.48 \$ 0.780 \$	7.62 \$ 0.827 \$	7.45 \$ 0.826 \$	7.17 \$ 0.785 \$	7.08 \$ 0.777 \$	7.33 0.833
Home improvement or gardening suppli	•	0.759 ф	0.752 φ	0.749 ф	0.760 ф	υ.οΖ/ φ	υ.ο26 φ	U.765 \$	υ./// φ	0.633
Average of Buyers		54.84 \$	47.05 \$	47.87 \$	49.87 \$	46.89 \$	46.58 \$	42.51 \$	45.45 \$	45.30
Percent Buying	12.4%	12.1%	10.8%	11.0%	13.4%	14.3%	14.6%	13.8%	14.2%	15.5%
Net Average	\$ 6.23 \$	6.64 \$	5.07 \$	5.29 \$	6.67 \$	6.72 \$	6.81 \$	5.88 \$	6.47 \$	7.02
in billions	\$ 0.633 \$	0.673 \$	0.522 \$	0.550 \$	0.695 \$	0.729 \$	0.755 \$	0.645 \$	0.710 \$	0.797
Special outing such as dinner or brunch										
Average of Buyers		48.80 \$	46.18 \$	45.96 \$	46.81 \$	48.96 \$	49.49 \$	53.01 \$	54.57 \$	57.06
Percent Buying Net Average	42.7% \$ 21.18 \$	41.4% 20.19 \$	39.1% 18.04 \$	39.9% 18.33 \$	42.3% 19.81 \$	44.4% 21.74 \$	45.9% 22.70 \$	42.6% 22.61 \$	43.3% 23.65 \$	47.1% 26.88
in billions		2.046 \$	1.858 \$	1.907 \$	2.067 \$	2.358 \$	2.516 \$	2.478 \$	2.595 \$	3.052
Sporting goods or leisure items										
Average of Buyers	\$ 48.32 \$	43.08 \$	42.09 \$	40.96 \$	43.88 \$	39.87 \$	41.13 \$	41.04 \$	41.80 \$	41.19
Percent Buying	13.9%	13.3%	11.6%	11.4%	14.3%	14.8%	15.6%	14.7%	14.5%	15.8%
Net Average		5.71 \$	4.88 \$	4.67 \$	6.26 \$	5.91 \$	6.41 \$	6.04 \$	6.06 \$	6.51
in billions	\$ 0.684 \$	0.579 \$	0.502 \$	0.486 \$	0.653 \$	0.641 \$	0.710 \$	0.662 \$	0.665 \$	0.740
Tools or appliances Average of Buyers	\$ 49.41 \$	47.70 \$	41.93 \$	47.07 \$	46.95 \$	44.19 \$	42.80 \$	43.18 \$	43.64 \$	43.41
Percent Buying	ъ 49.41 ъ 13.6%	47.70 \$ 13.1%	41.93 φ 11.5%	47.07 \$ 11.8%	46.95 \$ 14.2%	44.19 \$ 15.4%	42.60 φ 15.7%	43.16 ф 14.0%	43.64 ֆ 14.0%	43.41 15.6%
Net Average		6.26 \$	4.83 \$	5.56 \$	6.68 \$	6.80 \$	6.71 \$	6.05 \$	6.09 \$	6.79
in billions	0.683 \$	0.634 \$	0.498 \$	0.578 \$	0.697 \$	0.738 \$	0.744 \$	0.663 \$	0.668 \$	0.771
Automotive Accessories										
Average of Buyers	NA	NA \$	46.05 \$	36.29 \$	42.52 \$	35.95 \$	36.23 \$	35.57 \$	35.92 \$	38.93
Percent Buying	NA	NA	6.7%	10.6%	13.4%	14.1%	14.7%	13.3%	13.1%	15.0%
Net Average	NA NA	NA \$ NA \$	3.07 \$	3.84 \$	5.69 \$ 0.593 \$	5.08 \$	5.34 \$ 0.592 \$	4.74 \$ 0.520 \$	4.72 \$ 0.518 \$	5.83
in billions Personal Care	NA	IVA \$	0.317 \$	0.400 \$	U.593 \$	0.551 \$	U.592 \$	0.520 \$	υ.518 \$	0.662
Average of Buyers	NA	NA \$	32.35 \$	35.00 \$	36.35 \$	36.11 \$	35.53 \$	35.48 \$	36.21 \$	35.84
Percent Buying	NA	NΑ	13.0%	15.0%	16.0%	17.5%	17.9%	16.5%	17.2%	18.4%
Net Average	NA	NA \$	4.21 \$	5.26 \$	5.80 \$	6.31 \$	6.38 \$	5.85 \$	6.23 \$	6.58
in billions	NA	NA \$	0.434 \$	0.547 \$	0.605 \$	0.684 \$	0.707 \$	0.641 \$	0.684 \$	0.747
Other										
Average of Buyers		28.87 \$	26.69 \$	26.79 \$	19.74 \$	20.09 \$	19.63 \$	19.98 \$	20.40 \$	20.41
Percent Buying	20.2% \$ 5.97 \$	18.0% 5.21 \$	15.7% 4.18 \$	15.2% 4.08 \$	16.0% 3.15 \$	17.5% 3.51 \$	17.4% 3.42 \$	15.9% 3.18 \$	16.0% 3.27 \$	16.7%
Net Average in billions		5.21 \$ 0.528 \$	4.18 \$ 0.430 \$	4.08 \$ 0.425 \$	3.15 \$ 0.329 \$	3.51 \$ 0.381 \$	3.42 \$ 0.379 \$	3.18 \$ 0.348 \$	3.27 \$ 0.359 \$	3.41 0.388
III DIIIONS S	, υ.υυ/ φ	J.J2U Φ	υ.τυυ φ	υ. τ ευ φ	J.U23 Ø	υ.υυι φ	υ.υ/υ φ	υ.υ τ υ φ	υ.υυν φ	0.000

	2007	2007 2008			2009		2010	2011		2012		2013	2014	2015		2016
Combined Average \$	98.34	\$	94.54	\$	90.89	\$	94.32	106.4	9 \$	117.14	\$	119.84	113.80	\$ 115.57	12	5.92
in billions \$	9.997	\$	9.581	\$	9.360	\$	9.812 \$	11.1	06 \$	12.707	\$	13.284 \$	12.473	\$ 12.677 \$	1-	4.297
Where will you purchase Father's Day gif	ts this ve	ar? ((Check all	l tha	t apply)											
Discount Store	28.7%	•	31.0%		33.9%		34.4%	32.2	%	34.0%		31.5%	28.1%	25.2%	20	6.6%
Department Store	34.2%	•	32.5%		33.7%		34.1%	35.2	%	41.6%		40.6%	35.8%	36.4%	38	8.2%
Specialty Clothing Store	7.3%)	7.9%		6.1%		7.6%	8.9	%	10.7%		9.9%	9.3%	10.2%	1	1.1%
Specialty Store (Greeting Card/Gift																
Store, Electronics Store)	29.6%	,	28.1%		26.8%		26.4%	26.9	%	28.6%		27.3%	24.2%	22.6%	23	3.9%
_ocal/Small Business	NA		NA		NA		NA		A	NA		NA	16.6%	16.9%	1	7.1%
Online	18.7%	•	18.0%		17.9%		20.5%	22.1	%	28.4%		29.8%	28.4%	29.2%	3	2.4%
Catalog The sum of the % totals may be greater than 100% because the espondents can select more than one answer.	3.5%	•	3.0%		2.8%		2.8%	3.1	%	3.4%		2.7%	1.9%	1.9%	2	2.4%
Who do you plan to buy a Father's Day g i Father or Stepfather Husband	50.1% 28.2%	,	48.2% 27.7%		51.1% 28.6%	•	49.3% 27.1%	50.3 26.1	%	53.9% 29.2%		53.0% 29.1%	52.3% 27.6%	51.8% 27.6%	28	3.3% 8.4%
Son	7.7%)	7.6%		7.6%		7.4%	8.0	%	9.7%		9.7%	9.2%	8.9%		8.9%
Grandfather	3.8%)	4.5%		4.7%		4.4%	4.7	%	5.3%		4.9%	4.2%	4.3%	4	4.9%
Brother	4.6%	•	5.0%		5.1%		5.1%	5.8	%	6.8%		6.4%	5.3%	6.1%	(6.3%
Friend	4.2%)	4.4%		4.3%		4.9%	5.3	%	5.7%		5.4%	4.8%	5.0%	į.	5.0%
Godfather	1.1%	•	1.2%		1.1%		1.3%	1.5	%	2.0%		1.6%	1.4%	1.4%		1.6%
Other relative The sum of the % totals may be greater than 100% because the espondents can select more than one answer.	9.7%	•	9.4%		9.4%		7.8%	8.3	%	9.4%		9.4%	7.7%	8.3%	•	7.3%
Regarding "gifts of experience" (e.g. tick			•	_								a				
service, art/learning classes, etc.), do eith I'm planning to give a "gift of experience"	NA	10110	•	ny to	•	15 F		•			,	NIA	h: A	NIA	0	1.7%
would love to receive a "gift of	NA		NA		NA		NA	N	A	NA		NA	NA	NA		
experience"	NA		NA		NA		NA	N	Α	NA		NA	NA	NA		3.7%
None of the above The sum of the % totals may be greater than 100% because the	NA		NA		NA		NA	N	A	NA		NA	NA	NA	58	8.3%